

DOUGLAS J. EARLEY
Principal

SUMMARY OF QUALIFICATIONS

Twenty three years of experience within the Information Technology Industry from both the customer and vendor sides of the business. Background includes extensive management responsibilities within the Telecommunications Networks, PC/LAN Client Server and Mainframe Operations disciplines. Especially adept at developing and presenting complex technological solutions which support overall company business objectives. Skillful in the arts of vendor negotiations, expense reduction and resource management. Mr. Earley is a creative visionary with proven business, technical and leadership skills. Corporate positions held: Vice President Corporate Telecommunications, Vice President PC LAN Services, Vice President Computer Operations.

PROFESSIONAL EXPERIENCE

- Re-structured and staffed a centralized rollout Command Center to manage a worldwide cabling and network switched infrastructure rollout for the country's largest retailer with 2000 locations.
- Project managed the rollout of a statewide multi-service network, for a 120 location California financial institution, designed to transport voice, data and video.
- Project managed concurrent rollouts of video conferencing systems and fax machines.
- Project planned and managed the relocation of a data center for a major financial institution.
- Project managed the rollout and or relocation of over 300 PBX's and staff.
- Project managed the design acquisition and implementation of over 10 major call centers
- Created a Telecom Department for a major financial institution, defined the mission and hired the original staff.
- Created a "Staging and Burn-In" Center with a Client Acceptance Testing process which significantly increased client satisfaction by delivering "proven" PC's and other systems and reducing installation intervals.
- Increased technician output by 45% through the implementation of dynamic on-line activities scheduling.
- Designed and implemented nationwide networks to reduce costs and increase traffic handling capabilities.
- Initiated cost savings/avoidance programs in excess of \$21 million.
- Negotiated nationwide long distance and network agreements with major vendors exceeding \$50 million

EDUCATION

EASTERN MICHIGAN UNIVERSITY, Ypsilanti, MI
Bachelor of Business Administration